

MESH streamlines sourcing and procurement for small to mid-size manufacturers buying metal components. Streamlining and digitizing the entire RFQ process makes organizations more efficient, saving time and money. Communication between buyers and suppliers is centralized in one location, creating a transparent and effective relationship.



## **Digital RFQ**

A big challenge in today's purchasing process is that the pertinent information is scattered throughout spreadsheets, shared drives, emails, and more.

How many RFQs did your team send out last week, month, or year?

Where do you store quote revisions so the entire team can view them?

How quickly can you pull necessary reports to see how your organization is doing and pivot?

Can you quickly send an RFQ to multiple suppliers with the click of a button?

How do you compare multiple quotes to determine who will be awarded the project?

## MESH RFQ answers these questions & more

MESH digital RFQ allows organizations to organize all sourcing & project requests and easily translate those into RFQs that can be sent to suppliers within the system. "My Parts" and "My Suppliers" libraries allow buyers to create and send RFQs easily. Once suppliers submit quotes, buyers can view, compare, and award projects. Teams translate awarded supplier quotes into customer quotes and add customizable margins to send landed cost quotes to customers.





Easily access your opened and closed RFQs.

View all your RFQs in one place on your mobile device.

## **Supplier Management**

A robust and transparent supplier management system is critical to creating a solid risk mitigation strategy.

Where do you store your supplier compliance certifications and agreements?

How do you view historical quoting data between several suppliers at once?

Where do you store supplier notes on past projects for quick and easy reference?

How do you keep track of suppliers based on categories and processes?

How do you designate your go-to suppliers, so the entire procurement team is on the same page?

## Solve all of these challenges & more with MESH SRM

MESH SRM allows organizations to integrate and manage their global supply base. Teams can do everything from organizing historical quoting activity to automatic certification tracking and organization or supplier agreements documentation. MESH also allows organizations to segment and classify suppliers into customizable categories. Notifications and communication are in one centralized location, making it simple for an entire team to be up to date.



Keep track of all of your suppliers and their certifications in one spot.



Chat with your suppliers on the go with the mobile app.